



# Shawmut Equipment

■ Sales ■ Rentals ■ Parts ■ Service ■



**GROVE**  
by Manitowoc



**Manitowoc**



**NATIONAL CRANE**  
by Manitowoc



**POTAIN**  
by Manitowoc



**TADANO**  
**MANTIS**  
CRANES

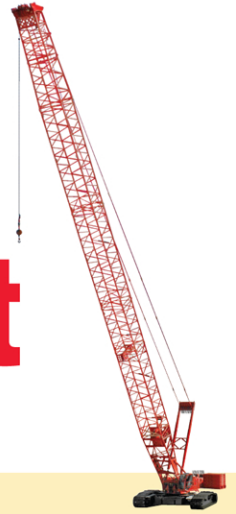
[www.shawmutequipment.com](http://www.shawmutequipment.com) ■ 800-829-4161



# About Shawmut Equipment



**Shawmut  
Equipment**



George J. O'Connell founded Shawmut Equipment Company, Inc. in 1957 as a crane distributor in Connecticut and Western Massachusetts. Today, the company represents all the brands of the Manitowoc family of cranes – Manitowoc, Grove, National and Potain – as well as Mantis telescopic crawler cranes. We serve our customers from three locations in New England and the Maritime provinces of Canada. Shawmut's facility locations include Manchester, Connecticut, South Easton, Massachusetts, and Saint John, New Brunswick.

In 1978, George's son, David O'Connell, became president of the company. David's sons, Brian and Kevin, and David's nephew, Joe Vergoni, joined the family business in the early 2000s. All three members of the third generation serve as vice presidents and sales representatives.

We are proud of our many long-time employees who have worked hard for the company for decades. John Evans, our Parts Manager, joined the company in 1988. Pam Cothran, the General Office Manager and Controller, has been working to make Shawmut's operations run smoothly since 1987. Several of Shawmut's technicians have been helping customers keep their cranes up and running for many years.

Shawmut has a close group of employees who are dedicated to taking care of our customers by providing crane owners with everything they need from new cranes to parts to expert technical assistance. The brands that Shawmut represents can be relied on for dependable performance all day, every day, and our service and parts departments are always available to address any problem.

## Our Services

Shawmut Equipment helps maximize uptime for customers with same day parts delivery and on-site emergency service 24 hours a day. Our technicians are factory trained on the equipment they service. We have state-of-the-art repair facilities and diagnostic equipment at each of our locations to troubleshoot a situation quickly, identify problems, and offer solutions to enhance your equipment's performance. Shawmut Equipment has earned Manitowoc's highest rebuild designation as an EnCORE Certified Partner and offers rebuild services.

When you need extra machines, Shawmut Equipment will deliver clean, well maintained rental equipment right to your job site. You can always count on getting good value by choosing a machine that meets your equipment needs from our used equipment fleet.

## Our Customers

Customers who purchase equipment, parts and services from Shawmut Equipment represent a wide range of businesses—crane services, residential and commercial construction companies, road builders, excavating contractors, utility contractors, landscapers, government agencies, quarries and aggregate processors, farmers, municipality crews, warehousing firms, and many other industries.

## Our Equipment

Shawmut Equipment can satisfy all of your lifting equipment needs. We carry the finest brands available, including: Grove all terrain cranes, hydraulic truck cranes, rough terrain cranes, industrial cranes; Manitowoc crawler cranes; National boom trucks and cranes; Potain self erecting cranes; and Mantis telescopic crawler cranes. We also offer an inventory of quality used cranes available in a wide range of prices. Whatever your needs are, we will do our best to locate any equipment and accessories to help you complete your jobs safely and on schedule.

## Finance Options

Whether you are purchasing, leasing, or renting your equipment, we will help find the best options to meet your needs. We work with several equipment finance companies and can identify a wide range of programs to choose from, including rental purchase and lease to own options.



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# Why Shawmut Equipment

## Reliable Equipment Performance

We understand that you need reliable equipment to run your business successfully. We have developed strong, long term relationships with the manufacturers we represent. We support only those who stand by their warranties consistently and fairly and who also have excellent parts availability.

We have an extensive inventory of used equipment, all of which have been inspected by our certified technicians. Once we understand your needs, we'll present options that include both new and used equipment.

## Knowledgeable Technicians

As a result of our commitment to constant training, Shawmut Equipment has achieved "Elite Dealer" status with Manitowoc. Our technicians attend classes at Manitowoc's Crane Care Training Centers in Manitowoc, WI and Shady Grove, PA where they learn about the latest innovations in crane technology, such as computer monitoring and plug-in diagnostics. Our service department is staffed with factory trained technicians who diagnose and repair your equipment quickly and correctly. We also offer a fleet of service trucks equipped to make fast, on-site repairs and provide 24/7 emergency service.

## Available Parts

Shawmut Equipment maintains a multimillion dollar parts inventory to support your cranes. Inventory is closely managed to maintain high fill rates for our customers, so parts are received right when they're needed. Also available are aftermarket and generic, non-critical parts to help you control costs. If we don't have it in stock, we can get it, and our reputation depends on our ability to locate it quickly.

We can also help with your parts needs for older cranes. Rebuilt and used parts are regularly available as are parts for routine maintenance. Shawmut Equipment stocks a wide selection of hydraulic hoses, fittings and fluids to keep your equipment on the job.

## Rental Equipment

Shawmut Equipment is an equipment owner, too, with a fleet of cranes available for rent to allow you the flexibility of supplementing your fleet and to give you the opportunity to try out a new piece of equipment. Clean, well maintained equipment can be delivered to your job site for daily, weekly or monthly rental. We also offer a rent to buy option with a large portion of your rental payment applied to the purchase price of the unit.

## LMI Systems

Shawmut Equipment carries the full line of two of the industry's leading load moment indication systems—Hirschmann PAT and LSI (Load Systems International). LSI wireless systems allow you to access load information using reliable wireless technology. Installation is quick and easy, and you will save time diagnosing issues by retrofitting your machine with one of our proven wireless systems.

## Certified Crane Operator Training

Shawmut Equipment offers crane operator certification provided by the National Commission for the Certification of Crane Operators (NCCCO). Shawmut provides training at its South Easton, MA location to prepare operators for the CCO written and practical exams.





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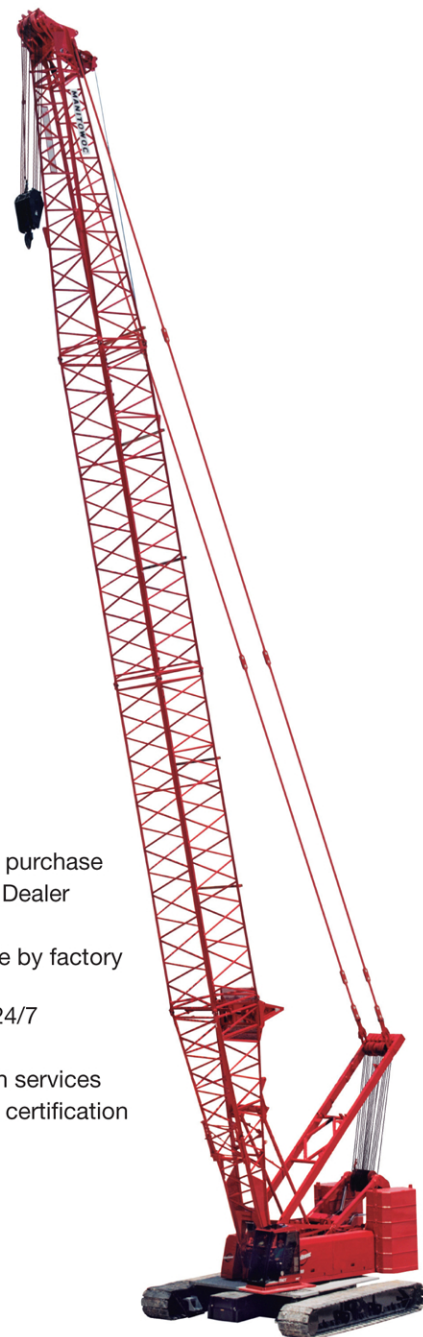


## Cranes

All Terrain  
Boom Trucks  
Carry Deck  
Hydraulic Rough Terrain  
Hydraulic Truck  
Lattice Boom Crawler  
Self Erecting  
Telescopic Crawler  
Tower

## Services

New crane sales  
Used crane sales  
Crane rentals, with option to purchase  
Manitowoc Crane Care Elite Dealer  
Product and parts support  
Technical on-site field service by factory trained technicians  
Service and parts available 24/7  
Certified EnCORE partner  
Crane rebuild and restoration services  
NCCCO—Test prep, testing, certification  
Financing options



## United States

### Connecticut

20 Tolland Turnpike  
Manchester, CT 06042  
Phone: 860-643-4161  
Toll Free: 800-829-4161

### Massachusetts

136 Eastman Street  
South Easton, MA 02375  
Phone: 508-238-1900  
Toll Free: 877-526-9213

## Canada

### New Brunswick

327 King William Road  
Saint John, NB E2M 7C9  
Phone: 506-635-1550  
Toll Free: 888-594-8444

[www.shawmutequipment.com](http://www.shawmutequipment.com)



Not all manufacturers represented in all areas served